

Ask These Questions Before Choosing A Realtor®

Thinking of selling your home? Use this checklist to help you find a top real estate agent before you make a commitment.

Does your company have nationwide name recognition for out of state buyers?

Will you advertise my property?

How will you advertise my property?

Do you pay for the advertising or does your company?

How many years have you been a Realtor® and in the Charlotte area?

What is your standing within your company?

What awards have you earned for marketing?

What awards have you earned for your sales production?

How many properties did you sell last year and the year before?

What is the difference in your listing asking price vs. sale price?

What makes you different from the other approximately 8000 agents?

What is your area of expertise?

Does your company have an appointment center to handle showings?

Will you provide a completed Seller's net proceeds form at the time I list my property, and again when an offer is made?

Other than selling properties and attending the State mandated classes, what are you currently doing to further your knowledge of the real estate business?

What do you as a business person do to give back to the community?
Do you work as a full-time agent, or a part-time agent?

Thank you for visiting TopCharlotteAgent.com—Please let us know if you have any questions or thoughts about Charlotte Real Estate.

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