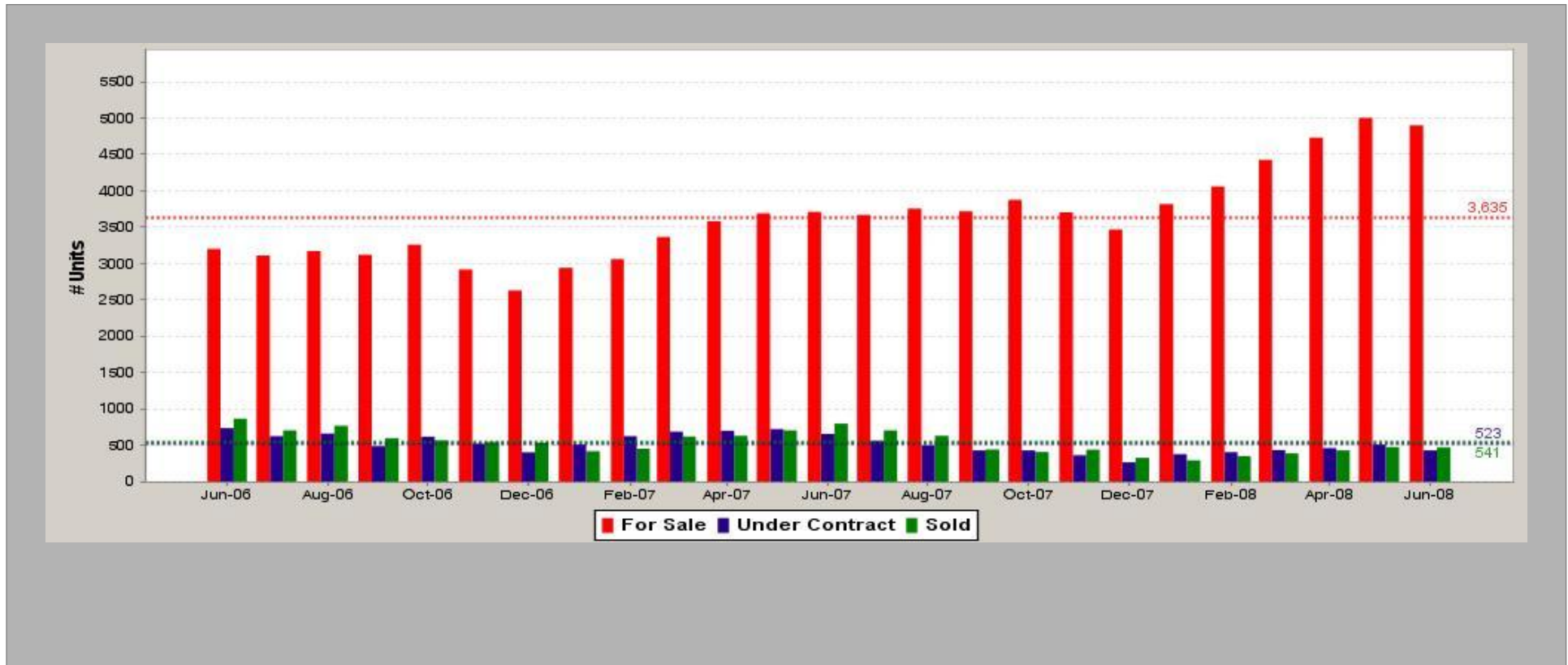


Market Dynamics

Basic Supply & Demand

2 Years (Monthly) 06/01/06 - 06/30/08

Prudential Carolinas Realty



KEY INFORMATION

	2 Year						
	Jun-06	Jun-08	Δ	% Δ	Min	Max	Avg
FS	3,201	4,901	1,700	53.11	2,629	5,004	3,635
UC	734	426	-308	-41.96	264	734	523
Sold	863	468	-395	-45.77	292	863	541

	June 06-07-08			
	Jun-06	Jun-07	Jun-08	Jun Avg
FS	3,201	3,711	4,901	3,938
UC	734	655	426	605
Sold	863	796	468	709

	Jun-08			
	Jun-07	Jun-08	Δ	% Δ
FS	3,711	4,901	1,190	32.07
UC	655	426	-229	-34.96
Sold	796	468	-328	-41.21

MLS: CHARLOTTE **Time Period:** 2 Years (Monthly) **Price:** All **Construction Type:** All **Bedrooms:** All **Bathrooms:** All
Property Types: Residential: (Residential), Condominium: (Condominium)
MLS Areas: 6, 5, 4
Market Dynamics statistics are based on closed MLS transactions. Each closing generates one transaction side only.

Market Dynamics
Basic Supply & Demand
2 Years (Monthly) 06/01/06 - 06/30/08

Prudential Carolinas Realty

Month	FS #	UC #	Avg UC %	Sold #	Avg Sold %
Jun-08	4,901	426	8.69	468	9.55
May-08	5,004	510	10.19	473	9.45
Apr-08	4,732	459	9.70	427	9.02
Mar-08	4,425	431	9.74	386	8.72
Feb-08	4,057	405	9.98	349	8.60
Jan-08	3,817	377	9.88	292	7.65
Dec-07	3,466	264	7.62	324	9.35
Nov-07	3,702	361	9.75	436	11.78
Oct-07	3,876	427	11.02	406	10.47
Sep-07	3,717	428	11.51	440	11.84
Aug-07	3,757	498	13.26	628	16.72
Jul-07	3,670	560	15.26	702	19.13
Jun-07	3,711	655	17.65	796	21.45
May-07	3,690	720	19.51	704	19.08
Apr-07	3,580	697	19.47	630	17.60
Mar-07	3,364	685	20.36	619	18.40
Feb-07	3,060	625	20.42	450	14.71
Jan-07	2,941	510	17.34	416	14.14
Dec-06	2,629	401	15.25	531	20.20
Nov-06	2,917	521	17.86	543	18.62
Oct-06	3,260	617	18.93	564	17.30
Sep-06	3,120	487	15.61	597	19.13
Aug-06	3,170	660	20.82	768	24.23
Jul-06	3,110	624	20.06	703	22.60
Jun-06	3,201	734	22.93	863	26.96
Total/Averages	3,635	523	14.40	541	14.87